

**CUSTOMER:**

Jack Wills Ltd

**COST SAVING PROCESS:**

Commercial Energy Solutions (CES) saved Jack Wills Ltd £244,414 from 2009 to 2015 through procurement, invoice validation rebates, energy efficiency programme and capacity management.

**ABOUT JACK WILLS LTD:**

Jack Wills Ltd is a leading clothing and homeware chain targeted at university students. Initially founded in 1999, Jack Wills Ltd has now expanded to 78 stores in the UK and Worldwide.

**TASK:**

- Achieve cost savings and implement energy cost control measures going forward.
- Validate utility invoices, resolve billing disputes, improve asset and consumption data management and raise high consumption alerts.
- Ensure compliance with the ESOS or any other encompassing Environment Agency schemes.

**OVERVIEW AND EFFICIENCIES ACHIEVED**

Through intensive data gathering and cleansing, we have identified several metering issues where our client was paying utility charges for other tenants or vacated premises. By centralizing supplier billing system into one multisite invoice we have delivered cost and resource efficiencies.

As industry specialists we understood the benefits of a wellstructured and managed energy portfolio when purchasing energy. We actively monitor energy markets so we were able to point most favourable entry points for booking supply contracts.

Issue	Example	Annualised savings
Uncontracted sites	Bicester	£1268
	Chester	£9421
	Covent Garden	£1959
	Exeter	£3301
	Ealing	£2264
	Gunwharf	£2009
	Harrogate	£4020
	125 Kings Rd	£1553
	72 Kings Rd	£4632
	Nottingham	£1526
	Norfolk	£2662
	Leeds	£4693
	Winchester	£2492
	Reigate	£1623
	Westbourne Gr	£5215
	Wimbledon	£8082
	Bestway (Unit 1/2/3/5)	£3831
	Chase Rd	£14,600
	Westbourne Gr (Gas)	£867
	Chase Rd (Gas)	£2787
	Unit 1cWestwood (Gas)	£1364
	Reigate (Gas)	£571
	Backdated sites	Chester
Covent Garden		£230
Chase Rd		£23,212
Westbourne Gr (Gas)		£58
Unit 1cWestwood (Gas)		£114
Reigate (Gas)		£23
Rebate	Chase Rd (Gas)	£21,889
Debt/payment resolution	Chase Rd (Gas)	£4198
<b>Aggregated cost efficiencies</b>		<b>£137,088</b>
<b>Bill validation</b>		<b>£107,326</b>
<b>Total</b>		<b>£244,414</b>

## CES as your Energy Consultant

- One dedicated industry specialist managing and maintaining Jack Wills Ltd energy portfolio
- Maintain clear communication channels between CES and Jack Wills Ltd
- Manages risk through basket tendering, recognizes most favourable entry points into energy market for booking supply contracts
- Reduces client's workload by overseeing and managing data and information flow between our client and utility suppliers